FINANCIAL STATEMENTS JUNE 30, 2021 AND 2020

WITH INDEPENDENT AUDITOR'S REPORT



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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Minnesota State University Moorhead Foundation, Inc. Moorhead, Minnesota

Report on the Financial Statements

We have audited the accompanying financial statements of **Minnesota State University Moorhead Foundation, Inc.** (a Minnesota non-profit foundation), which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the **Minnesota State University Moorhead Foundation**, **Inc.** as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

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Fargo, North Dakota September 27, 2021

STATEMENTS OF FINANCIAL POSITION JUNE 30, 2021 AND 2020

ASSETS		2021	-	2020
CURRENT ASSETS				
Cash and cash equivalents	\$	3,817,609	\$	4,027,411
Current portion of promises to give, net		2,072,826		1,222,415
Other receivables	-	179	-	3,486
Total current assets	-	5,890,614	-	5,253,312
PROPERTY AND EQUIPMENT, net	-	1,466,550	-	1,597,884
OTHER ASSETS				
Promises to give, net		3,188,836		1,583,853
Investments		44,425,229		35,996,734
Assets held in charitable remainder trusts		310,433		267,886
Beneficial interest in assets held by others		2,324,356		1,860,290
Remainder life interests in real estate, net of depreciation		231,875		233,748
Property held for sale	-	-	-	256,818
Total other assets	-	50,480,729	-	40,199,329
Total assets	\$ _	57,837,893	\$	47,050,525

LIABILITIES AND NET ASSETS	-	2021	2020
CURRENT LIABILITIES			
Current portion of long-term debt	\$	165,253	\$ 165,253
Current portion of liabilities under charitable remainder trusts		4,913	8,807
Current portion of remainder life interest obligations		13,303	12,332
Current portion of annuity obligations		51,813	49,185
Accounts payable and other accrued liabilities	-	94,424	30,214
Total current liabilities	_	329,706	265,791
LONG-TERM LIABILITIES			
Long-term debt, net of current portion		2,015,606	2,180,859
Liabilities under charitable remainder trusts, net of current portion		75,826	84,611
Remainder life interest obligations, net of current portion		158,311	171,613
Annuity obligations, net of current portion	_	397,229	412,539
Total long-term liabilities	-	2,646,972	2,849,622
Total liabilities	-	2,976,678	3,115,413
NET ASSETS			
Without donor restrictions			
Unrestricted		4,185,337	3,180,229
Board designated		91,232	125,633
With donor restrictions	-	50,584,646	40,629,250
Total net assets	-	54,861,215	43,935,112
Total liabilities and net assets	\$ =	57,837,893	\$ 47,050,525

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2021

		Vithout Donor Restrictions		With Donor Restriction		Total
SUPPORT AND REVENUE	-				•	
Contributions and campaigns	\$	215,744	\$	4,896,430	\$	5,112,174
Contributions from MSUM		667,224		-		667,224
Net investment return		1,532,462		6,584,563		8,117,025
Change in value						
of split-interest agreements		(14,316)		501,968		487,652
Lease and rental income		210,140		-		210,140
Gain on extinguishment of PPP #1 debt		131,500		-		131,500
Miscellaneous income		1,210		-		1,210
Net assets released from						
restrictions	-	2,027,565	-	(2,027,565)	•	-
Total support and revenue	-	4,771,529	-	9,955,396	-	14,726,925
EXPENSES						
Program services						
Support to university		2,151,184		-		2,151,184
Resource support university/alumni		336,998		-		336,998
Supporting services						
Management and general		523,971		-		523,971
Fundraising	-	788,669	-	-	-	788,669
Total expenses	-	3,800,822	-		-	3,800,822
CHANGE IN NET ASSETS		970,707		9,955,396		10,926,103
NET ASSETS, Beginning of year	-	3,305,862	-	40,629,250	-	43,935,112
NET ASSETS, End of year	\$ _	4,276,569	\$	50,584,646	\$	54,861,215

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2020

	Without Donor 		_	With Donor Restriction		Total
SUPPORT AND REVENUE						
Contributions and campaigns	\$	319,606	\$	2,385,656	\$	2,705,262
Contributions from MSUM		856,213		-		856,213
Investment income, net		944,808		(994,772)		(49,964)
Change in value						
of split-interest agreements		17,197		6,775		23,972
Lease and rental income		229,243		-		229,243
Miscellaneous income		34,775		-		34,775
Net assets released from						
restrictions	_	1,954,653	-	(1,954,653)		-
Total support and revenue	-	4,356,495	-	(556,994)	•	3,799,501
EXPENSES						
Program services						
Support to university		1,918,788		-		1,918,788
Resource support university/alumni		426,792		-		426,792
Supporting services						
Management and general		503,170		-		503,170
Fundraising	_	888,516	-	-	-	888,516
Total expenses	-	3,737,266	-			3,737,266
CHANGE IN NET ASSETS		619,229		(556,994)		62,235
NET ASSETS, Beginning of year	_	2,686,633	-	41,186,244		43,872,877
NET ASSETS, End of year	\$ =	3,305,862	\$ _	40,629,250	\$	43,935,112

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2021

		Program Services				
	Support to	Resource Support		Management		-
	University	University/Alumni	Total	and General	Fundraising	Total
Scholarships	5 1,544,401	\$ - \$	1,544,401	\$ -	\$ -	\$ 1,544,401
University department support	411,458	-	411,458	-	-	411,458
Dorm building support	195,325	-	195,325	-	-	195,325
Other support	-	30,000	30,000	-	-	30,000
Salary and wages	-	291,293	291,293	434,507	695,224	1,421,024
Technology/computer expense	-	13,139	13,139	25,111	56,842	95,092
Meals, travel, lodging	-	114	114	125	9,617	9,856
Professional fees	-	-	-	34,144	-	34,144
Insurance - general	-	-	-	10,591	-	10,591
Printing expense	-	1,193	1,193	623	11,903	13,719
Credit card and bank fees	-	-	-	10,125	-	10,125
Staff training and dues	-	-	-	-	4,484	4,484
Postage expense	-	-	-	136	8,179	8,315
Supplies and promotional items	-	1,034	1,034	996	2,326	4,356
Board expense	-	-	-	5,662	-	5,662
Miscellaneous expense		225	225	1,951	94	2,270
Total expenses by function	5 2,151,184	\$ <u>336,998</u> \$	2,488,182	\$ 523,971	\$ 788,669	\$ 3,800,822

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2020

		Program Services						
	Support to University	Resource Support University/Alumni	Total	Management <u>and General</u> <u>Fundraising</u>		8		Total
Scholarships \$	1,366,665	\$ - \$	1,366,665	\$ -	\$ -	\$ 1,366,665		
University department support	351,753	-	351,753	-	-	351,753		
Dorm building support	200,370	-	200,370	-	-	200,370		
Other support	-	30,000	30,000	-	-	30,000		
Salaries and wages	-	333,427	333,427	422,573	704,198	1,460,198		
Consultant expense	-	-	-	-	14,978	14,978		
Technology/computer expense	-	12,935	12,935	18,790	70,474	102,199		
Meals, travel, lodging	-	3,063	3,063	1,323	28,170	32,556		
Professional fees	-	-	-	26,354	-	26,354		
Insurance - general	-	-	-	16,141	-	16,141		
Printing expense	-	4,430	4,430	1,479	23,334	29,243		
Hospitality expense	-	17,139	17,139	-	13,411	30,550		
Production expense	-	11,900	11,900	-	7,350	19,250		
Credit card and bank fees	-	-	-	7,567	-	7,567		
Staff training and dues	-	1,159	1,159	2,871	6,408	10,438		
Postage expense	-	104	104	289	16,427	16,820		
Supplies and promotional items	-	2,991	2,991	539	1,392	4,922		
Board expense	-	-	-	3,706	-	3,706		
Miscellaneous expense		9,644	9,644	1,538	2,374	13,556		
Total expenses by function \$	1,918,788	\$ 426,792 \$	2,345,580	\$503,170	\$ 888,516	\$ 3,737,266		

STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

		2021	2020
CASH FLOWS FROM OPERATING ACTIVITIES			
Change in net assets	\$	10,926,103	\$ 62,235
Adjustments to reconcile change in net assets to net cash		- , ,	- ,
provided by (used in) operating activities			
Forgiveness of Payroll Protection Program loan #1		(131,500)	-
Change in value of charitable remainder trusts		(36,615)	16,180
Change in value of beneficial interest in assets held by others		(464,066)	(78,733)
Unrealized (appreciation) depreciation of investments		(4,819,847)	1,764,670
Realized gains on sale of investments		(2,739,376)	(1,158,694)
Contributions of securities		(332,153)	(507,708)
Contributions restricted for endowments		(491,243)	(3,122,523)
Depreciation on property and equipment		131,334	131,334
Depreciation on remainder life interest assets		1,873	36,309
Amortization of discount on remainder life interest obligations		(12,331)	(18,284)
Change in value of annuity obligations		36,503	(24,976)
Changes in assets and liabilities			,
Promises to give		(2,455,394)	380,897
Bequest receivables		-	2,308,612
Other receivables		3,307	279,780
Accounts payable and other accrued liabilities	-	64,210	(45,690)
Net cash provided by (used in) operating activities	-	(319,195)	23,409
CASH FLOWS FROM INVESTING ACTIVITIES			
Proceeds from sale of investments		32,921	36,296
Proceeds from sale of property held for sale		256,818	320,000
Purchases of investments	-	(570,040)	(561,088)
Net cash used in investing activities	-	(280,301)	(204,792)
CASH FLOWS FROM FINANCING ACTIVITIES			
Contributions restricted for endowments		491,243	3,122,523
Principal payments on long-term debt		(165,253)	(160,208)
Principal payments on liabilities under charitable remainder trusts		(18,611)	(17,609)
Net proceeds from annuity obligations		-	71,620
Proceeds from long-term debt		131,500	131,500
Payments on annuity obligations	•	(49,185)	(46,900)
Net cash provided by financing activities	-	389,694	3,100,926
NET CHANGE IN CASH AND CASH EQUIVALENTS		(209,802)	2,919,543
CASH AND CASH EQUIVALENTS, Beginning of year	-	4,027,411	1,107,868
CASH AND CASH EQUIVALENTS, End of year	\$	3,817,609	\$ 4,027,411

STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

	2021	2020
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMA	TION	
Cash paid for interest	\$ 63,991	\$ 69,036
SUPPLEMENTAL DISCLOSURE OF NON-CASH INVESTING	ACTIVITIES	
Contributed securities acquired	\$332,153	\$507,708
Increase to property held for sale through the termination of remainder life interests in real estate	\$	\$

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

Minnesota State University Moorhead Foundation, Inc. ("Foundation") is a nonprofit organization established for the purpose of providing support to Minnesota State University Moorhead ("MSUM"). The Foundation obtains pledges and bequests primarily from former graduates of the University, residents and businesses in North Dakota and Minnesota. The Foundation provides academic scholarship funding to Minnesota State University Moorhead. The Foundation also provides funding to Minnesota State University Moorhead to enhance and support its mission for academic excellence and for its academic departments.

Basis of Presentation

The financial statements of the Foundation have been prepared in accordance with U.S. generally accepted accounting principles ("US GAAP"), which require the Foundation to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be extended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of Minnesota State University Moorhead Foundation, Inc.'s management and board of directors. The Foundation's board designated net assets have been established to provide scholarship funds for eligible students.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Foundation or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity. Donor restricted contributions are reported as increases in net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

Concentration of Credit Risk

The Foundation maintains funds on deposit at a local financial institution. The majority of these balances are held in an interest-bearing account subject to FDIC limits. At times, the Foundation's bank balances exceed the federally insured limits. At June 30, 2021 and 2020, the Foundation's uninsured cash balance totaled \$3,550,290 and \$3,813,894, respectively. The Foundation has not experienced any losses on such accounts.

At June 30, 2021, approximately \$3,530,000 of the Foundation's promises to give has been promised by three donors. The current level of the Foundation's operations and program services may be impacted if these promises to give become uncollectible.

At June 30, 2020, approximately \$1,300,000 of the Foundation's promises to give has been promised by two donors. The current level of the Foundation's operations and program services may be impacted if these promises to give become uncollectible.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

The Foundation's investments are exposed to various risks, such as fluctuation in market value and credit risk. Thus, it is at least reasonably possible that changes in the near term could materially affect investment balances and the amounts reported in the financial statements.

Cash and Cash Equivalents

The Foundation includes all cash accounts, which are not subject to withdrawal restrictions or penalties, and highly liquid debt instruments purchased with a maturity of three months or less to be cash and cash equivalents. Cash and short-term investments held in money market accounts are reported as investments instead of cash and cash equivalents because the Foundation holds those amounts as investments.

Promises to Give

Promises to give, net of an allowance for uncollectible promises to give, are recorded as receivables and revenue when received. The Foundation distinguishes between promises to give for each net asset category in accordance with donor-imposed restrictions. Promises to give are recorded after being discounted to the anticipated net present value of the future cash flows.

The Foundation provides for losses on promises to give using the allowance method. The allowance is based on historical collection experience and other circumstances. It is the Foundation's policy to charge off uncollectible promises to give when management determines the receivable will not be collected.

Investments

Investments consist primarily of assets invested in common stocks, corporate and government obligations, and money market funds. Investments are generally stated at fair value based on published amounts, net asset value of underlying assets, or net expected cash payment upon cancellation of life insurance policies.

Realized and unrealized gains and losses on investments, interest and dividend income, as well as investment fees are included in the change in net assets in the statements of activities and changes in net assets. The Foundation recognizes transfers between levels in the fair value hierarchy at the end of the reporting period.

Property and Equipment

Purchases of property and equipment are recorded at cost at the time of purchase. Donated property and equipment are recorded at fair value at the date of the gift. The Foundation follows the practice of capitalizing all expenditures for property and equipment in excess of \$10,000 as well as major repair and maintenance costs on equipment or buildings that exceed \$10,000, whereas expenditures for maintenance and repairs that do not meet the \$10,000 threshold are charged to expense. The cost and related accumulated depreciation of assets retired or sold are removed from the appropriate asset and depreciation accounts and the resulting gain or loss is reflected in the statements of activities and changes in net assets.

Depreciation is provided for over the estimated useful lives of the individual assets using the straight-line method. The estimated useful lives is 30 years.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

Donated Assets and Services

Property, equipment, and other assets received as donations are recorded and reflected in the accompanying financial statements at their fair market values at the date they are received. During fiscal years 2021 and 2020, MSUM provided employees, supplies and services valued at \$667,224 and \$856,213 respectively, which were recorded as contribution revenue and expense in the statements of activities and changes in net assets.

Income Taxes

The Foundation is exempt from the payment of federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

The Foundation is required to record a liability for uncertain tax positions when it is probable that a loss has been incurred and the amount can be reasonable estimated. As of June 30, 2021 and 2020, no such liability existed. Management will continually evaluate expiring statutes of limitations, audits, proposed settlements, changes in tax law, and new authoritative rulings.

Revenue Recognition

The Foundation's primary source of revenue is from contributions. Due to contributions being both voluntary and nonreciprocal, they are excluded from ASU No. 2014-09, *"Revenue from Contracts with Customers* (Topic 606)". The Foundation has analyzed the provision of Topic 606, including the five-step approach to evaluating contracts and has concluded that no changes are necessary to conform with the new standard.

Functional Allocation of Expenses

The statements of functional expenses present expenses by function and natural classification. Expenses have been allocated on a functional basis between program, supporting services, and fundraising based on directly identifiable costs. Payroll is allocated based on personnel time devoted to various activities.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Subsequent Events

Management has evaluated subsequent events through the date of the auditor's report, which is the date the financial statements were available to be issued. The Foundation believes that there have been events subsequent to year end where disclosure is necessary. See Note 13 for subsequent events.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

NOTE 2 – AVAILABILITY AND LIQUIDITY

Financial assets available for general expenditure, that is, without donor restrictions limiting their use, within one year of the statements of financial position date, comprise of the following:

	-	2021	_	2020
Cash and cash equivalents	\$	3,817,609	\$	4,027,411
Promises to give without donor restriction, current		2,875		11,605
Accounts receivable		-		3,650
Investments without donor restriction		1,867,259		669,154
Endowment spending-rate allocations	_	13,086	_	17,236
Total	\$	5,700,829	\$	4,729,056
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Endowment funds consist of donor-restricted endowment and fund designated by the board as endowments. Income from donor-restricted endowments is restricted for specific purposes and therefore, not available for general expenditure. There are six endowment funds that the donors have designated the Foundation Board of Directors to determine how to spend their allocations on an annual basis, plus the Board created an endowment. The spending allocation could be made available for general purposes if necessary. The amount allocated is reflected in the liquidity figure.

NOTE 3 – PROMISES TO GIVE

Promises to give consisted of the following at June 30, 2021 and 2020:

	-	Due in 1 Year	_	Due in 2 - 5 Years	<u>(</u>	Due in Over 5 Years	_	Total	_	2020
Gross promises to give Less:	\$	2,113,076	\$	2,139,805	\$	1,446,100	\$	5,698,981	\$	2,989,035
Discount to net present value Allowance for uncollectible promises	_	(40,250)	_	(142,541)	_	(254,528)	-	(397,069) (40,250)	_	(147,167) (35,600)
	\$ _	2,072,826	\$ _	1,997,264	\$ _	1,191,572	\$ _	5,261,662	\$ _	2,806,268

Promises to give due in one year are reflected at the net realizable value. Pledges receivable with due dates extending beyond one year are discounted at a rate of 3%. Amortization of the discount is included in contributions in the statements of activities and changes in net assets.

NOTE 4 – PROPERTY AND EQUIPMENT

The Foundation's property and equipment consisted of the following at June 30:

	-	2021	-	2020	
Neumaier dorm Accumulated depreciation	\$	\$ 3,940,000 (2,473,450)		3,940,000 (2,342,116)	
	\$	1,466,550	\$	1,597,884	

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

Depreciation expense for the years ended June 30, 2021 and 2020 totaled \$131,334 and \$131,334, respectively, is recorded in the dorm building support expense account with interest expense.

NOTE 5 – INVESTMENTS

Investments consisted of the following at June 30:

	-	2021	-	2020
Money market mutual funds	\$	979,478	\$	721,886
Common stocks		29,660,929		21,348,879
Corporate bonds		7,693,617		7,908,075
Government obligations		6,079,514		6,005,153
Cash surrender value of life insurance	-	11,691	-	12,741
Total investments	\$ _	44,425,229	\$	35,996,734

The following schedule summarizes the investment return and its classification in the statements of activities and changes in net assets for the year ended June 30:

		2021	
	Without Dono Restrictions		Total
Interest and dividend income Investment advisory fees Realized gains on sale of investments, net Unrealized appreciation of investments, net	\$ 303,703 (14,790) 587,569 <u>655,980</u>	2,151,807 4,163,867	\$ 758,741 (200,939) 2,739,376 4,819,847
Net investment return	\$ 1,532,462	\$ 6,584,563	\$ 8,117,025
		2020	
	Without Dono <u>Restrictions</u>	or With Donor	Total
Interest and dividend income Investment advisory fees Realized gains on sale of investments, net Unrealized depreciation of investments, net		With Donor Restrictions \$ 322,767 (150,614) 532,518	Total \$ 743,533 (187,521) 1,158,694 (1,764,670)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

NOTE 6 – FAIR VALUE MEASUREMENTS

Professional standards state that fair value should be based on the assumptions that market participants would use when pricing an asset or liability. Additionally, they establish a fair value hierarchy that prioritizes the information used to develop those assumptions. The three levels of the fair value hierarchy are described below:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets in active markets.

Level 2 – Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active or inactive markets and inputs other than quoted prices that are observable for the asset or liability.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Following is a description of the valuation methodologies used for assets and liabilities measured at fair value.

Money Market Mutual Funds – Valued at the net asset value ("NAV") of shares held by the Foundation at year-end. Mutual funds held by the Foundation are open-end funds that are registered with the Securities and Exchange Commission. These funds are required to publish their daily NAV and transact at that price. The money market mutual funds held by the Foundation are deemed to be actively traded.

Common Stocks – Valued at the closing price reported on the active market on which the individual securities are traded.

Corporate Bonds – Valued at the most recent traded prices reported on the active market on which the individual securities are traded. When the held asset is infrequently traded, valuations are based on various market and industry inputs including a combination of the relative changes in market interest rates, changes in the credit quality of bonds, and the relative supply of and demand for bonds.

Government Obligations – Valued at the most recent traded prices reported on the active market on which the individual securities are traded. When the held asset is infrequently traded, valuations are based on various market and industry inputs including the use of pricing models based on credit quality, time to maturity, stated interest rates, and market-rate assumptions.

Cash Surrender Value of Life Insurance – Valued the estimated amounts of payout from the insurance companies in the event the policies are voluntarily terminated before their maturities, net of surrender charges.

Promises to Give, Liabilities under Charitable Remainder Trusts, Remainder Life Interest and Annuity Obligations – Valued based on the net present value of expected future cash flows to be received from the donors based on various discount rates and donor or beneficiaries' life expectancies.

Assets Held in Charitable Remainder Trusts – Valued at the NAV of shares held by the trusts at yearend. Mutual funds held by the trusts are open-end funds that are registered with the Securities and Exchange Commission. These funds are required to publish their daily NAV and transact at that price. The money market mutual funds held by the trusts are deemed to be actively traded.

Beneficial Interest in Assets Held by Others – Valued based on the present value of expected future cash flows based on donor or beneficiaries' life expectancies and various discount rates.

(Continued)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

The valuation methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The Foundation's fair value measurement policies and procedures are reviewed annually to determine if the valuation techniques are still appropriate.

The following table sets forth by level, within the fair value hierarchy, the Foundation's assets measured at fair value on a recurring basis as of June 30, 2021:

	Fair Value	Level 1		Level 1 Level 2		_	Level 3
Money market mutual funds \$	979,478	\$	979,478	\$	-	\$	-
Common stocks							
Consumer discretionary	2,651,411		2,651,411		-		-
Consumer staples	1,150,082		1,150,082		-		-
Energy	420,173		420,173		-		-
Financials	5,863,540		5,863,540		-		-
Foreign	3,522,147		3,522,147		-		-
Health care	3,192,070		3,192,070		-		-
Industrials	3,957,863		3,957,863		-		-
Information technology	5,115,748		5,115,748		-		-
Materials	1,099,513		1,099,513		-		-
Real estate	420,740		420,740		-		-
Telecommunication services	2,065,427		2,065,427		-		-
Transportation	13,421		13,421		-		-
Utilities	188,794		188,794		-		-
Corporate bonds	7,693,617		-		7,693,617		-
Government obligations	6,079,514		-		6,079,514		-
Cash surrender value of							
life insurance	11,691		-		11,691		-
Promises to give	5,261,662		-		-		5,261,662
Assets held in charitable							
remainder trusts	310,433		310,433		-		-
Beneficial interest							
in assets held by others	2,324,356	-	-	_	-	_	2,324,356
Total assets at fair value \$	52,321,680	\$ _	30,950,840	\$ _	13,784,822	\$ _	7,586,018

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

The following table sets forth by level, within the fair value hierarchy, the Foundation's liabilities measured at fair value on a recurring basis as of June 30, 2021:

	-	Fair Value	_	Level 1	_	Level 2	-	Level 3
Liabilities under charitable remainder trusts	\$	80,739	\$	-	\$	-	\$	80,739
Remainder life interest								
obligations		171,614		-		-		171,614
Annuity obligations	-	449,042	_	-	_	-	_	449,042
Total liabilities at fair valu	ie \$	701,395	\$ =	_	\$ =	_	\$ _	701,395

The following table sets forth by level, within the fair value hierarchy, the Foundation's assets measured at fair value on a recurring basis as of June 30, 2020:

	Fair Value Level 1		-	Level 2	Level 3		
Money market mutual funds \$ Common stocks	721,886	\$	721,886	\$	-	\$	-
Communication services	2 570		2,570				
	2,570		2,570		-		-
Consumer discretionary	2,637,629		1,063,006		-		-
Consumer staples	1,063,006		1,003,000		-		-
Energy	1,249		· · ·		-		-
Financials	3,781,580		3,781,580		-		-
Foreign	1,392,198		1,392,198		-		-
Health care	3,025,614		3,025,614		-		-
Industrials	3,042,776		3,042,776		-		-
Information technology	3,439,211		3,439,211		-		-
Materials	880,875		880,875		-		-
Real estate	198,206		198,206		-		-
Telecommunication services	1,382,330		1,382,330		-		-
Transportation	5,381		5,381		-		-
Utilities	496,254		496,254		-		-
Corporate bonds	7,908,075		-		7,908,075		-
Government obligations	6,005,153		-		6,005,153		-
Cash surrender value of							
life insurance	12,741		-		12,741		-
Promises to give	2,806,268		-		-		2,806,268
Assets held in charitable	, ,						,,
remainder trusts	267,886		267,886		-		-
Beneficial interest	201,000						
in assets held by others	1,860,290	-		-	-	-	1,860,290
Total assets at fair value \$	40,931,178	\$	22,338,651	\$ _	13,925,969	\$ _	4,666,558

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

The following table sets forth by level, within the fair value hierarchy, the Foundation's liabilities measured at fair value on a recurring basis as of June 30, 2020:

		Fair Value		Level 1	Level 2		Level 3
Liabilities under charitable remainder trusts	\$	93,418	\$	-	\$ -	\$	93,418
Remainder life interest							
obligations		183,945		-	-		183,945
Annuity obligations	-	461,724	_	-	 -	-	461,724
Total liabilities at fair value	e\$_	739,087	\$ _		\$ _	\$ =	739,087

Valuation Techniques

The following table describes the valuation techniques used for the other recurring fair value measurements for assets and liabilities in Level 3 of the fair value hierarchy:

	Quantitative Information about Level 3 Fair Value Measurements											
	-	Fair Value as of 06/30/21		Fair Value as of 06/30/20	Valuation Techniques	Unobservable Inputs	Range (Weighted Average)					
Promises to give	\$	5,261,662	\$	2,806,268	Present value	Discount rate	3.0%					
Beneficial interest in assets held by others	\$	2,324,356	\$	1,860,290	Present value	Discount rate	6.0%					
Liabilities under charitable remainder trusts	\$	80,739	\$	93,418	Present value	Life expectancies, Discount rate	6 - 13 years 6.0% - 7.25%					
Remainder life interest obligations	\$	171,614	\$	183,945	Present value	Life expectancies calculated using IRS annuity tables, Discount rate	7.60%					
Annuity obligations	\$	449,042	\$	461,724	Present value	Life expectancies calculated using IRS annuity tables, Discount rates	1.34% - 9.90%					

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

Changes in Level 3 assets and liabilities are as follows for the year ended June 30:

	-	Promises to Give	Beneficial Interest in Assets <u>Held by Others</u>		Liabilities under Charitable R <u>emainder Trus</u> ts				_	Annuity Obligations
June 30, 2019 Changes in value Additions Payments Changes in allowance Promises written off	\$	3,187,165 27,002 642,285 (1,057,584) 12,156 (4,756)	\$	1,781,557 78,733 - - - - -	\$	112,793 (19,375) - - -	\$	202,229 (18,284) - - - -	\$ _	461,981 (24,976) 71,620 (46,900) -
June 30, 2020 Changes in value Additions Payments Change in allowance Promises written off	\$	2,806,268 (249,808) 3,976,155 (1,266,303) 11,060 (15,710)	\$ _	1,860,290 464,066 - - - -	\$	93,418 (12,679) - - - -	\$	183,945 (12,331) - - - -	\$ -	461,724 36,503 - (49,185) -
June 30, 2021	\$	5,261,662	\$ =	2,324,356	\$	80,739	\$	171,614	\$ _	449,042

NOTE 7 – LONG-TERM DEBT

Long-term debt consisted of the following at June 30:

	_	2021	_	2020
2.95% dormitory bond payable to Bremer Bank, due in monthly installments of \$19,104, including interest, through November 2031. Secured by assignment of rents and guaranteed by Minnesota State Colleges and Universities.	\$	2,049,359	\$	2,214,612
1.00% Paycheck Protection Program loan payable to Bremer Bank. If relief is not granted, the loan will be required to be paid by April 14, 2022 with monthly payments commencing on November 14, 2020. In January of 2021, this loan was forgiven.		-		131,500
1.00% Paycheck Protection Program loan payable to Bremer Bank. If relief is not granted, the loan will be required to be paid by April 18, 2026 with monthly payments commencing on				
March 18, 2022.	-	131,500	_	
		2,180,859		2,346,112
Current portion	_	(165,253)	-	(165,253)
	\$ _	2,015,606	\$	2,180,859

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

The following schedule shows the principal payments required on the above long-term debt for the years ending June 30:

2022	\$ 165,253
2023	175,427
2024	180,645
2025	186,223
2026	323,370
Thereafter	1,149,941
Total	\$ 2,180,859

Interest expense on the long-term debt for the years ended June 30, 2021 and 2020, totaled \$63,991 and \$69,036, respectively.

NOTE 8 – SPLIT-INTEREST AGREEMENTS

The Foundation is the beneficiary of various charitable gift annuity agreements, charitable remainder trusts, and remainder life interests, in which the donor generally contributes assets in exchange for distributions to the donor or other beneficiaries based on the value of trust assets for a specified period of time. At the end of the specified time, the remaining assets are available for the Foundation's use. Assets received are recorded at fair value on the date the agreement is recognized. A liability for the charitable remainder trusts is recorded equal to the present value of the future distributions using published discount rates issued by the *American Council on Gift Annuities*. The difference between the fair value of the assets received and the liability to the donor or other beneficiaries is recognized as contribution revenue. On an annual basis, the Foundation revalues the liabilities based on life expectancy rates determined by the IRS dependent on the age(s) of the donors as of year-end.

A liability recorded for the life estates is based on the fair market value at the time of the donation less any remaining amortized liability. The liability is re-evaluated each year for any changes to the life expectancies of the donors and evaluated for impairment each year.

In addition, the Foundation is the beneficiary under various wills and remainder life interest agreements, the total realizable amount of which is not presently determinable. Such amounts will be recorded when clear title is established and the proceeds are measurable.

NOTE 9 – RELATED PARTY TRANSACTIONS

A significant portion of the Foundation's operations and management are conducted by personnel of MSUM. In addition, MSUM also compensates the Foundation for certain operating expenses. Amounts paid by MSUM for the years ended June 30, 2021 and 2020 totaled \$667,224 and \$856,213, respectively, have been recognized as contribution and expense in the statements of activities and changes in net assets.

The Foundation reimburses MSUM for certain operating expenses incurred on its behalf and provides scholarships to MSUM students. Payments for operating expenses incurred totaled \$606,783 and \$552,123 for the years ended June 30, 2021 and 2020, respectively. Payments for scholarships for the years ended June 30, 2021 and \$1,366,665, respectively. These payments are included as expenses in the statements of activities and changes in net assets.

The Foundation uses office space provided by MSUM. No fees are charged for this service.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

The Foundation has a banking relationship with a financial institution in which a Board member of the Foundation is an employee of the financial institution. The banking relationship consists of a checking account and a debt facility. Total deposits as of June 30, 2021 and 2020 were approximately \$3,800,290 and \$4,063,894, respectively. Total note payable indebted to the financial institution as of June 30, 2021 and 2020 was \$2,180,859 and \$2,346,112, respectively.

MSUM operates and maintains the Neumaier Dorm which is owned by the Foundation. In return for using the property, MSUM reimburses the Foundation for the interest and principal payments due on the long-term dormitory bond payable to Bremer Bank.

During 2021 and 2020, the Foundation received contributions from Board members totaling \$125,858 and \$54,303, respectively. Promises to give from Board members at June 30, 2021 and 2020, totaled \$300,005 and \$303,680, respectively.

NOTE 10 – ENDOWMENTS

The Foundation's endowments consist of approximately 284 individual donor-restricted funds established for a variety of purposes. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The Foundation has interpreted the Minnesota Uniform Prudent Management of Institutional Funds Act ("MUPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as net assets with donor restrictions for endowment subject to spending policy and appropriation (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) any accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in donor restricted for endowment subject to spending policy and appropriation net assets is classified donor restricted for appropriation and expenditure when a specific event occurs until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by MUPMIFA.

In accordance with MUPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor restricted endowment funds:

- (1) The duration and preservation of the fund;
- (2) The purposes of the Foundation and the donor restricted endowment fund;
- (3) General economic conditions;
- (4) The possible effect of inflation and deflation;
- (5) The expected total return from income and the appreciation of investments;
- (6) Other resources of the Foundation; and
- (7) The investment policies of the Foundation.

Return Objectives, Risk Parameters, and Strategies

The Foundation has adopted investment and spending policies, approved by the Board of Directors, for endowment assets to achieve growth in principal value while seeking to maintain the purchasing power of the endowment assets. The Foundation expects its endowment funds, over time, to provide a reasonable level of

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

total return to support the spending policy authorized by the Board of Directors and to grow endowment assets. Therefore, the Foundation expects endowment assets to produce an average 5.5% return net of annual payouts and inflation (as measured by the Consumer Price Index) that exceeds 1% annually over a ten-year period. Actual results may vary from this objective, however, failure to meet this objective should prompt the Board of Directors to re-examine the investment and spending policies.

Endowment assets are managed on a total return basis. While the Foundation recognizes the importance of preservation of capital, it also adheres to the principle that varying degrees of investment risk are generally rewarded with compensating returns. It is not a breach of fiduciary responsibility to pursue riskier investment strategies if such strategies are in the Foundation's best interest on a risk adjusted basis. Risk management of the investment program is focused on understanding both the investment and operational risks to which the Foundation is exposed. The objective is to minimize operational risks and require appropriate compensation for investment risks which the Foundation is willing to accept.

Spending Policy

The Foundation has a policy of appropriating for distribution each year a percentage of its endowment fund's average fair value. The approved distribution percentage for fiscal years 2021 and 2020 was 3.5% and 4.0%, respectively. In establishing this policy, the Foundation considered the long-term expected return on its investment assets, the nature and duration of the individual endowment funds, many of which must be maintained in perpetuity because of donor restrictions, and the possible effects of inflation.

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor or MUPMIFA requires the Foundation to retain as a fund of perpetual duration. At June 30, 2021 and 2020, the fair value of invested assets assigned to individual donor restricted endowment net asset balances required to be maintained in perpetuity had no deficiencies.

Endowment net asset consisted of the following at June 30, 2021:

	-	Without Restrictions	With Restrictions	-	Total
Board-designated endowment funds Donor restricted endowment funds	\$	91,232	\$ -	\$	91,232
Original donor restricted gift amount and amounts required to be maintained in perpetuity by donor Original donor restricted gift amount and amounts required to be maintained for time		-	25,376,272		25,376,272
by donor		-	900,000		900,000
Accumulated investment gains	-	-	9,696,700	-	9,696,700
	\$	91,232	\$ 35,972,972	\$	36,064,204

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

Endowment net asset consisted of the following at June 30, 2020:

	<u> </u>	Without Restrictions	With Restrictions		Total
Board-designated endowment funds Donor restricted endowment funds	\$	125,633	\$ -	\$	125,633
Original donor restricted gift amount and amounts required to be maintained in perpetuity by donor Original donor restricted gift amount and amounts required to be maintained for time		-	23,861,513		23,861,513
by donor		-	900,000		900,000
Accumulated investment gains		-	4,899,498	-	4,899,498
	\$ _	125,633	\$ 29,661,011	\$	29,786,644

Changes in endowment net assets for the year ended June 30, 2021 are as follows:

	Without Restrictions		With		Totol
	Restrictions		Restrictions		Total
Endowment fund net assets, June 30, 2019	\$ 126,587	\$	29,056,355	\$	29,182,942
Investment income, net	(954)		(993,818)		(994,772)
Contributions	-		3,122,523		3,122,523
Appropriation of endowment assets for expenditure			(1,524,049)	,	(1,524,049)
Endowment fund net assets, June 30, 2020	125,633		29,661,011		29,786,644
Investment income, net	(34,401)		6,618,964		6,584,563
Contributions	-		491,243		491,243
Appropriation of endowment assets for expenditure			(798,246)		(798,246)
Endowment fund net assets, June 30, 2021	\$ 91,232	\$	35,972,972	\$	36,064,204

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

NOTE 11 – DONOR RESTRICTED NET ASSETS

Donor restricted net assets consisted of the following at June 30:

	2021		2020
Subject to expenditure for a specific purpose			
Scholarships S	5 2,285,248	\$	1,598,818
University departmental/program support	2,435,183		2,593,507
Building project	1,864,567		1,474,244
Promises to give for specific purpose	5,026,769		2,348,188
Total purpose restriction	11,611,767		8,014,757
Subject to passage of time			
Beneficial interests in charitable trusts held by others	2,324,356		1,860,290
Charitable remainder trusts	229,694		174,468
Charitable gift amount of annuity agreement	14,977		22,421
Promises to give unavailable until due	6,228		17,503
Total time restriction	2,575,255		2,074,682
Endowment			
Subject to appropriation and expenditure when a specific event occurs:			
Available for general use	135,878		68,413
Scholarship	8,003,097		3,204,594
Department/program support	1,557,725		1,626,491
Total purpose restriction	9,696,700		4,899,498
Subject to endowment spending policy and appropriation for specific time and purpose:			
Scholarship	800,000		800,000
Department/program support	100,000		100,000
Total specific time and purpose restriction	900,000		900,000
Subject to endowment spending policy, perpetual in nature			
General use	321,003		321,003
Scholarship	22,265,098		16,181,497
Department/program support	2,790,171		7,359,013
Total perpetual in nature restriction	25,376,272	•	23,861,513
Total endowment	35,972,972		29,661,011

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEARS ENDED JUNE 30, 2021 AND 2020

	2021	2020
Not subject to endowment spending policy		
Promises to give, the proceeds which have been restricted by		
donors for endowment	228,664	440,577
Life insurance	11,672	-
Property held for sale and life insurance	-	244,936
Charitable gift amount of annuity agreements	124,054	143,484
Life estates net of liability	60,262	49,803
Total not subject to endowment spending policy	424,652	878,800
Total net assets with donor restrictions	\$	\$ 40,629,250

NOTE 12 – RETIREMENT PLANS

During the years ended June 30, 2021 and 2020, the Foundation had a 401(k) and profit-sharing plan covering all employees who meet the eligibility requirements. The Foundation matches 100% of employee contributions on the first 3% and 50% on the next 2% of each employee's elective contribution. The Foundation added an HRA plan in the year ended June 30, 2020, in which the employer makes contributions of \$429 per month for each eligible employee and his/her covered dependents. Total retirement plan related expense totaled approximately \$75,727 and \$58,533 for the years ended June 30, 2021 and 2020, respectively.

NOTE 13 – SUBSEQUENT EVENTS

In September 2021, the full amount of the Paycheck Protection Program Loan was forgiven under the CARES Act.